



# Case Study Salary Benchmarking

HANDOVER



*Ersi Australia benefited immensely from the Salary Benchmarking project conducted by our team. This exercise allowed us to construct a competitive remuneration position that was consistent with industry trends and contributed positively to employee motivation and engagement. The communication and collaboration throughout the project were of a very high standard. The Epiphany Group and Handover HR were committed to understanding our needs to a great extent and were very responsive to desired outcomes, providing regular updates and feedback to ensure that the project ran seamlessly.*

*Our experience working with the whole team was a very positive one overall. From the outset, they took time to understand our organisation's unique needs and challenges and committed to obtaining the best outcomes for us. The expertise of The Epiphany Group (Handover HR and R) was evident throughout the Salary Benchmarking project, instilling confidence in our team and stakeholders, and contributing to successful outcomes through personalised analysis and recommendations specific to our needs.*

*Working with their team was a fantastic experience and we would highly recommend their salary benchmarking services to other organisations. Their professionalism, and expertise, provided us with valuable insights into our compensation practices, enabling us to make informed decisions that positively impacted our organisation. We turned to The Epiphany Group for our Salary Benchmarking in the hope that a smaller, boutique firm would provide a more personalised, invested service – and we are so glad we did as that is exactly what we got. Alex and Liam were a pleasure to work with throughout. He was very responsive, took time to understand our requirements at the outset, and applied diligent data analysis to ensure appropriate comparisons thus giving us confidence in the final outcome. Both are clearly passionate about delivering outcomes of the highest standard and which meet the needs of his clients.*

Amanda Clauson, Manager, Esri Australia